



O TASTE AND SEE D'LIGHTS, LLC
WHOLESALE BAKED GOODS AGREEMENT

“It tastes as good as it looks.”

This Wholesale Baked Goods Agreement (“Agreement”) is entered into between **O Taste and See D’Lights, LLC** (“Bakery”) and the undersigned business (“Buyer”) for the purchase and resale of baked goods.

1. WHOLESALE ACCOUNT PURPOSE

The Buyer is purchasing baked goods from O Taste and See D’Lights, LLC for resale, food-service use, business events, hospitality, or other approved commercial purposes.

Wholesale pricing is intended for approved business accounts purchasing products in the established wholesale quantities.

2. WHOLESALE WHOLE-CAKE PRICING

Standard Whole Cakes

Product	Size	Wholesale Price	Suggested Retail
Red Velvet Cake — Double Layer	9"	\$30	\$50–\$55
Red Velvet Cake — Triple Layer	9"	\$42	\$65–\$75
Ruby’s Pound Cake	10"	\$25	\$45–\$50

Standard wholesale cake pricing applies to standard preparation and finishing.

Custom decorations, specialty fillings, inscriptions, themed designs, specialty colors, logos, premium packaging, or other modifications may result in additional charges.

3. BULK WHOLESALE BAKED GOODS

Wholesale products are sold by established case quantities rather than individual units.

Product	Standard Wholesale Quantity	Wholesale Case Price
Cinnamon Rolls	12 rolls	\$42

Product	Standard Wholesale Quantity	Wholesale Case Price
Red Velvet Cake Slices	12 slices	\$48
Pound Cake Slices	12 slices	\$36
Southern Bread Pudding	12 portions	\$36
Mini Coconut Custard Tarts	24 tarts	\$30
Cheesecake Brownies	12 brownies	\$36

The Bakery reserves the right to adjust prices based on ingredient costs, packaging, labor, production costs, delivery expenses, and market conditions.

4. MINIMUM WHOLESALE ORDER

The standard minimum wholesale order is:

\$100 per order

Orders below \$100 may be accepted at the Bakery's discretion and may not qualify for wholesale pricing.

Wholesale orders may combine different products to reach the minimum order amount.

5. WHOLESALE VOLUME OPPORTUNITIES

To encourage larger recurring orders, the Bakery may offer additional volume incentives.

Order Volume Pricing

\$100–\$249	Standard wholesale pricing
\$250–\$499	Preferred account pricing may be available
\$500–\$999	Volume pricing may be negotiated
\$1,000+	Custom wholesale contract pricing

Volume discounts are not automatic and must be approved by O Taste and See D'Lights, LLC based on product mix, production requirements, and account frequency.

6. ORDERING

Wholesale orders should be placed sufficiently in advance to allow adequate production time.

The Bakery will confirm:

- Product availability
- Quantities

- Production date
- Pickup or delivery arrangements
- Final order total
- Applicable fees

Large, seasonal, holiday, or custom orders may require additional lead time.

7. PAYMENT

Unless otherwise approved in writing:

- Payment is due before or at pickup/delivery.
- A deposit may be required for large or custom orders.
- Approved recurring accounts may be considered for alternative payment terms.
- Outstanding balances may result in suspension of wholesale purchasing privileges.

8. CANCELLATIONS AND ORDER CHANGES

Wholesale orders should be cancelled or modified as early as possible.

Because products are produced specifically for the Buyer, cancellations or significant changes after production has begun may result in the Buyer being responsible for applicable production costs.

Custom cakes and specially ordered products may be non-refundable once production has begun.

9. PRODUCT FRESHNESS AND HANDLING

O Taste and See D'Lights, LLC will prepare products according to its established food-safety and production procedures.

After transfer of possession, the Buyer is responsible for:

- Proper storage
- Refrigeration when required
- Transportation
- Display
- Handling
- Maintaining product quality

The Buyer agrees not to knowingly sell products after the Bakery's stated recommended freshness or use-by requirements.

10. ALLERGENS AND PRODUCT INFORMATION

Products may contain or encounter common allergens, including but not limited to:

- Wheat
- Eggs
- Milk
- Soy
- or other tree nuts, depending on product

The Buyer is responsible for maintaining and communicating applicable product and allergen information when reselling products.

The Buyer should contact the Bakery before ordering if specific allergen information is required.

11. WHOLE CAKES AND CUSTOM ORDERS

Standard Wholesale Cakes

9" Red Velvet Cake — Double Layer: \$30

9" Red Velvet Cake — Triple Layer: \$42

10" Ruby's Pound Cake: \$25

Standard pricing applies to the Bakery's normal recipe, frosting, presentation, and packaging.

Additional Charges May Apply For:

- Custom decorations
- Specialty fillings
- Specialty flavors
- Custom colors
- Company logos
- Cake inscriptions
- Themed designs
- Additional specialty layers
- Premium packaging
- Rush orders
- Delivery and setup

Custom cake pricing will be quoted separately and approved by the Buyer before production.

12. DELIVERY AND PICKUP

Wholesale Pickup: By appointment in Chesterfield, Virginia.

Local Delivery: Available when arranged in advance and may be subject to a delivery fee based on distance, order size, and scheduling.

The Buyer is responsible for providing accurate delivery information and ensuring that an authorized person is available to receive the order.

13. SUGGESTED RETAIL PRICING

O Taste and See D’Lights may provide suggested retail pricing to help wholesale partners establish appropriate retail margins.

Suggested retail pricing does not obligate the Buyer to sell products at a specific price unless otherwise agreed in writing.

The Buyer is encouraged to maintain pricing that reflects the quality, presentation, and premium positioning of O Taste and See D’Lights products.

14. PRODUCT QUALITY AND DELIVERY INSPECTION

The Buyer should inspect all products at pickup or delivery.

Shortages, damaged products, or significant quality concerns should be reported to the Bakery promptly and preferably before products are resold.

Claims made after products have been stored, transported, displayed, or altered by the Buyer may be subject to review.

15. BRAND AND MARKETING

The Buyer may identify O Taste and See D’Lights as the producer of the products unless a private-label arrangement has been separately approved.

The O Taste and See D’Lights name, logo, photographs, trademarks, and other branding remain the property of O Taste and See D’Lights, LLC.

Private-label, co-branding, or promotional arrangements require separate written approval.

16. WHOLESALE ACCOUNT REVIEW

O Taste and See D’Lights, LLC reserves the right to periodically review wholesale pricing.

Prices may be adjusted because of changes in:

- Ingredient costs
- Packaging
- Labor
- Production volume

- Transportation
- Market conditions
- Product specifications

Wholesale customers will be notified of significant pricing changes before revised prices apply to future orders.

17. WHOLESALE PRODUCT SELECTION

WHOLE CAKES

[] 9" Red Velvet Cake — Double Layer — **\$30**

[] 9" Red Velvet Cake — Triple Layer — **\$42**

[] 10" Ruby's Pound Cake — **\$25**

BULK BAKED GOODS

[] Cinnamon Rolls — 12 — **\$42**

[] Red Velvet Cake Slices — 12 — **\$48**

[] Pound Cake Slices — 12 — **\$36**

[] Southern Bread Pudding — 12 — **\$36**

[] Mini Coconut Custard Tarts — 24 — **\$30**

[] Cheesecake Brownies — 12 — **\$36**

[] Other: _____

18. BUYER / BUSINESS INFORMATION

Business Name: _____

Business Address: _____

City/State/ZIP: _____

Primary Contact: _____

Email: _____

Phone: _____

Type of Business: _____

Estimated Monthly Wholesale Volume: _____

19. AGREEMENT ACKNOWLEDGMENT

By signing below, the Buyer acknowledges that they have reviewed and agree to the wholesale product selections, quantities, pricing, ordering requirements, payment terms, product handling responsibilities, and other provisions of this Agreement.

BUYER REPRESENTATIVE

Printed Name: _____

Title: _____

Signature: _____

Date: _____

O TASTE AND SEE D’LIGHTS, LLC REPRESENTATIVE

Printed Name: _____

Title: _____

Signature: _____

Date: _____

O TASTE AND SEE D’LIGHTS, LLC

“It tastes as good as it looks.”

Email: info@otasteandseedlights.com

Location: Chesterfield, Virginia

Wholesale Pickup & Local Delivery Available